

# ARTUR MAKAROV

+37258035166  
arturmakarov92@gmail.com  
Tallinn, Estonia



## PERSONAL PROFILE

---

An enthusiastic, hardworking, positive and self-motivated individual who thrives on the challenge of learning, understanding and implementing.  
Excellent communicator and team player who is looking to bring skills and continue to develop within a business role.

## EDUCATION

---

2012-2015	<b><u>University of Birmingham</u></b> <b>Sports Management BA (Hons)</b> Including Business Economics, Marketing, Management, HR and Finance modules as well as Sports science	Birmingham, UK
2013	<b><u>Universidad Europea de Madrid</u></b> Erasmus Exchange Program	Madrid, Spain
2013	<b><u>Football Coaching (FA)</u></b> Level 1	Birmingham, UK
1999 - 2011	<b><u>Kohtla-Jarve secondary school</u></b> Silver medal	Estonia

## WORK HISTORY AND EXPERIENCE

---

2021 – now	<b>Director</b> Football academy director	SK FC Levadia Jalgpallikool, Estonia
2018-2021	<b>Owner</b> Bar quiz organiser	Mozgo, Estonia
2018-2019	<b>Sales Manager</b> Side project, Responsible for sales process creation	Honesbro OÜ, Estonia
2017-2019	<b>Sales Manager</b> B2B sales	ODP Eesti OÜ, Estonia
2017-2018	<b>Material Master</b> Database service, problem solving.	Eesti AGA AS, Estonia

2015-2016	<b>Account Manager</b> Pricing and customer service	Fosco Hayes Hurdley, UK
2011-2015	<b>Warehouse Operator</b> Printing and print finishing	Fosco Hayes Hurdley, UK

---

### INTEREST AND TRANSFERABLE SKILLS

---

- Previous semi-professional football player
- Passion for football, tennis and all other sports
- Travelling
- Team work, communication, decision-making and leadership skills

---

### ADDITIONAL INFORMATION

---

**D.O.B:** 16/10/1992

**Nationality:** Estonian

**Languages:** English (fluent), Russian (native), Estonian (very good), Spanish (beginner)

**IT Skills:** MS Office (Word, Excel, PowerPoint), Clarity, SAP, CRM (Amocrm, Pipdrive, Bitrix)

**Driving licence:** B category (since 2015)

**References:** Available on request